Maryland, have an excellent opportunity to increase your present overseas business, or if not already engaged, to seriously consider entering this field. You will be addressed by experts in the government and from industry, and I feel sure that the information you receive today will be beneficial not only to the plans of your individual companies but to our State as well.

This conference has been called today to give you the experience of the McCormick & Company in its successful export and import procedures. The other two panel members are experts of the Department of Commerce and the Department of Agriculture who will brief you on information available through thes egovernment agencies for finding markets and sources of supply.

I wish you well in this meeting and sincerely hope that through the efforts initiated here today a brighter future will evolve for all of you.

## REMARKS, DEDICATION OF NEW WALDORF BANK WALDORF

September 12, 1964

Mr. Moreland, Mr. Wyvill, Reverend Clergy, Distinguished Guests and Ladies and Gentlemen:

Perhaps many of you will recall that, back in 1950, when I served as Bank Commissioner of Maryland, I issued the charter for the Waldorf Bank and accompanied Governor William Preston Lane here for dedication ceremonies. At that time, the capitalization of the Waldorf Bank was \$300,000. Now, of course, I serve as Governor of the State of Maryland and your capital assets here have risen to over \$10 million Somehow, Isuspect that you people have done a bit better than I have over the past decade and a half. I noticed also that, although the management of the State of Maryland may have changed hands several times during the past 14 years, the management of the Waldorf Bank has remained substantially the same. If memory serves me correctly, I believe that Mr. Moreland was President of the Waldorf Bank at the time that the charter was granted and that Mr. Wyvill has been serving as Vice-President and Treasurer for a similar period of time.

I strongly suspect that one of the more important reasons that all of us are gathered here today to dedicate the fine new facilities for the Waldorf Bank is because of the work of these two men and their